



**KEYSTONE
INNOVATION
ZONE**

SOUTHSIDE BETHLEHEM

**Inventory Financing
Program Guidelines**

It is the mission of the Southside Bethlehem Keystone Innovation Zone (KIZ) to foster innovation and create entrepreneurial opportunities by aligning the combined resources of educational institutions, the public sector, and the private sector.

In support of this mission, the KIZ offers the Inventory Financing program to assist eligible companies in the commercialization of innovative technologies that possess promise for technology transfer into the marketplace.

Inventory Financing program overview:

Pre-requisite	KIZ Tech. Transfer Grant
Loan amount	\$50,000 +/-
Purpose	Funding of inventory, components, and raw materials
Interest rate	6% starting rate with lower interest rates available below if noted criteria is met: <ul style="list-style-type: none">▪ 5% interest rate if sourced from North America▪ 3% interest rate if sourced from United States▪ 2% interest rate if sourced from Pennsylvania▪ 1% interest rate if sourced from Lehigh Valley
Repayment	Specific to applicant
Term	3 Years
Collateral	Personal guarantee, inventory

The purpose of this program is to support the development of innovative, revenue-generating, and marketable technologies, support company growth, and facilitate job creation within the KIZ and the Commonwealth of Pennsylvania. Funding for this program is provided exclusively by the KIZ's Primary Partners.

Eligibility Requirements

Eligible Applicants for the Inventory Financing Program must be:

- ❖ an entity that meets the following requirements:
 - Located within the [geographical boundaries](#) of the KIZ
 - Operational for less than 8 years
 - Operating within one of the State-approved industry clusters. Further preference will be given to the following industry clusters approved by the Southside Bethlehem KIZ:
 - Information Technology
 - Financial Services
 - Advanced Materials
 - Nanotechnology
 - Opto/Micro Electronics
 - Life Sciences

- Energy
 - Developing innovative/proprietary products, services, or technologies
 - Meets any other requirements that may be specified
- ❖ a Primary Partner that clearly demonstrates an ability to generate innovative, revenue-generating, and marketable technologies. The potential should exist to transfer the technology to a spin-off company and/or pursue licensing opportunities.

Proposal Consideration Process

1. Applicant must submit the application.
2. Application will be reviewed by the KIZ Coordinator and Rising Tide and, if found to be satisfactory, will be reviewed by the Financing Committee. Applicants may be required to present to the Financing Committee.
3. The Financing Committee will discuss and present their recommendation to the KIZ Board.
4. The KIZ Coordinator will follow-up with the Applicant to notify them of the KIZ Board's decision.
5. Applicant will execute all loan documents provided by the Bethlehem Economic Development Corporation (BEDCO). BEDCO will transmit funds upon receipt of acceptable invoices, quotes, or purchase orders.

State Partner



Northampton
County GPA



Advisory Partners



THE RISING TIDE

